

Seat No.: _____

Enrolment No.: _____

GUJARAT TECHNOLOGICAL UNIVERSITY
DIPLOMA ENGINEERING – SEMESTER – • EXAMINATION SUMMER 2016

Subject Code: 1990001/3990001

Date: 30 -05 -2016

Subject Name: Contributor Personality Development Program

Time: 10:30 AM TO 01:00 PM

Total Marks: 70

There are 29 questions (in 4 sections) in this question paper.

All questions are compulsory.

Section A

Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate option. Read carefully before answering.

Marks: 10

Dr. A.P.J. Abdul Kalam, the 11th President of India from 2002 to 2007, faced many challenges in his path to reach his stature. In his childhood, in order to contribute to his father's income, he distributed newspapers every day after school. As President, often Dr. Kalam's office would receive requests from youngsters for a meeting. Not only would Dr. Kalam meet them, but would also spend his precious time with them. He would listen to their ideas and provide them feedback. On some occasions, the President would follow up with the children asking about the status of the ideas they had discussed.

1. Dr. Kalam was able to overcome so many challenges in life because –
 - a] He was intelligent enough to figure out a way.
 - b] His parents encouraged him.
 - c] He took steps to overcome the challenging circumstances.
2. Why do you think Dr. Kalam was successful in his career?
 - a] Dr. Kalam gave his 100% in every task that came his way.
 - b] Dr. Kalam took up new initiatives and completed them successfully.
 - c] Dr. Kalam made the right career choices to reach where he has reached.
3. Dr. Kalam met students and discussed their ideas as –
 - a] He could help students to improve their ideas.
 - b] He could share his knowledge with the students.
4. To give a meaningful feedback on any particular task/ idea, one must have –
 - a] In-depth knowledge of the subject.
 - b] Willingness to engage with the idea sincerely.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

5. One should take pride in one's work as...
 - a] ...it gives one a sense of purpose.
 - b] ...it makes others feel that you are doing great work.
6. It is important to communicate the whole truth honestly so that...
 - a] ...others can depend on you.
 - b] ...you don't have to deal with the consequences later.
7. Ritesh is working on a client project which has a tight deadline. He thinks...
 - a] I will put in my 100% to deliver the best quality that I can within the deadline.
 - b] Even though I have a tight deadline I will not compromise on the quality.
8. You would want to be in touch with your old friends because...
 - a] ...they support you during difficult times in your life.
 - b] ...we all can depend on each other.
9. When going for an interview, you try to reach 10 minutes early because...
 - a] ...you want the meeting to happen on time.
 - b] ...you want your employer to think that you are punctual.
10. Samay has been elected as the new President of his college sports club. He talks to the previous club Presidents to understand his responsibilities so that...
 - a] ...he can develop his qualities to play his role well.
 - b] ...he can address the issues faced by the sports club.
11. Contributors rely on themselves, instead of waiting for others to solve their problems because...
 - a] ...they have to find their own solutions.
 - b] ...they can't rely on others all the time.
12. I would like to be the Class Monitor because...
 - a] ...I can learn to control the class.
 - b] ...I can learn to take responsibilities.
13. You are interested in a job for which you don't have the relevant qualifications. You think –
 - a] I should apply for it. What if I get lucky?
 - b] I should apply for it. What if they recognize how capable I can be?

14. A good mentor is someone who –
- Provides regular feedback to help improve my work.
 - Encourages me to work hard.

Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of your preference from **most preferred to least preferred**. Choose **ONLY ONE** option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

Marks: 10

15. In a residential complex, one of the many security guards, Govind, accompanies new visitors to the resident's house. The other guards are worried because they fear they would be expected to do the same. What makes Govind take this additional responsibility?
- He wants to impress the residents.
 - He believes that this is necessary for the overall safety of the residential complex.
 - He wants the visitors to feel welcomed.
 - He wants this residential complex to be recognized as a secure place.
- a] 1-2-4-3 b] 2-3-1-4 c] 4-2-3-1 d] 2-4-3-1
16. A leading online website delivering fresh vegetables and fruits is receiving a lot of complaints from customers. How can the online company respond?
- It can send discount vouchers for further purchases to complaining customers.
 - It can use this feedback to improve the services to customers.
 - It can do regular checks on the quality of vegetables/ fruits that it delivers.
 - It can request the shops which do the delivery to take responsibility for their products.
- a] 2-3-4-1 b] 4-2-3-1 c] 2-3-1-4 d] 3-2-4-1
17. Dilshan is keen on a job with an upcoming “start-up” after his engineering. What factors should he check before taking a final decision?
- Check the chances of a faster career growth.
 - Check how the job will benefit others.
 - Check the scope for innovation.
 - Check with his friends on their opinion.
- a] 2-3-1-4 b] 2-3-4-1 c] 3-2-4-1 d] 3-2-1-4
18. Sushil, a well-known sportsman, wants to donate to an NGO. What should he check for?
- Check whether he can become an ambassador for the NGO.
 - Check the extent to which the NGO's work has impacted the beneficiaries.
 - Check for recommendations from friends and relatives.
 - Check whether the NGO is working transparently or not.
- a] 1-2-4-3 b] 2-4-3-1 c] 4-2-3-1 d] 2-3-1-4

19. A leading retailer announced a huge discount to women on Woman's Day. This attracted many women to shop on that day. What is the benefit of giving such a discount on a single day?
1. This discount sale is given by the retailer to show solidarity with and support towards women.
 2. The retailer wants to add a new customer segment (women).
 3. On a single day, the retailer can do a lot of business.
 4. The retailer offers suitable items for women under one roof during the sale.
- a] 1-4-2-3 b] 4-1-2-3 c] 1-2-4-3 d] 1-4-3-2

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

20. Shubham wants to promote a new product. But he finds it difficult to access existing customer's information as it has not been keyed in properly by the sales team. Though it is not his work, he decides to take the responsibility of getting it organized. What could be his motive for doing so?
- a] He likes to be organized and wants easy access to data.
 - b] Everyone in the office will thank him for taking up the responsibility.
 - c] Others will not have the same difficulty that he is facing now.
21. Kusum has been asked to head the Quality Control division. As a contributor, how can she view her role?
- a] I must ensure that all the quality check activities are conducted smoothly.
 - b] I have to be open to ideas that could improve the quality even above the prescribed norms.
 - c] I should make sure all products meet the quality check requirements.
22. A successful doctor is one...
- a] ...who makes sure proper diagnosis is made using tests.
 - b] ...who enables and advises her patients on how to stay healthy.
 - c] ...who finds satisfaction when patients recover.
23. Why should Shilpa take up the apprenticeship to work with a leading lawyer for a few years and then plan to go on to set up her own law firm?
- a] She is not yet feeling confident about setting up her own firm. Better to work in an established firm.
 - b] Setting up her own firm will be difficult and will take a lot of time. Clients may not want to work with a new lawyer
 - c] She first needs to learn from others. The experience of working in this law firm will be valuable to her.

24. The management of a school notices that the students are bringing unhealthy lunches like biscuits and sugary drinks. They decide to start an in-house canteen which provides hygienic healthy lunches. Which of the following is the greatest impact of this decision?
- a] This facility will help increase the school's income.
 - b] Other schools will start such facilities which will lead to more parents being conscious of healthy eating habits.
 - c] This facility will make more parents conscious of the importance of cultivating healthy food habits among their children.
25. Inder has a habit of being polite and nice with relatives who are rich and is rude with those who are poor. How will this behavior harm him?
- a] He will not have good relations with his relatives.
 - b] He will be called money-minded.
 - c] He will not develop genuine respect for others.
26. Srikanth works in an NGO whose initiative is to bring electricity to rural villages through installation of solar panels. He is in charge of a remote village and is taking up this responsibility for the first time. He is likely to succeed if he is willing to
- a] Face challenges in order to ensure the electrification of the village.
 - b] Follow exactly what was done in another village.
 - c] Plan in advance on how to proceed with the project.
27. Why is it important for managers to send their team members for additional training?
- a] To learn new capabilities.
 - b] To help the company in the long run.
 - c] To expose them to latest methods in the industry.
28. Girish, a sports coach has been assigned the job to train 15 athletes for Asian Games. How should he prepare for this assignment?
- a] He fully familiarizes himself with each athlete to help them achieve their goals.
 - b] He reads their case-files, notes down points of discussion, before meeting the athlete.
 - c] He goes through the list of names and arranges files before meeting them.
29. Reenu gives an order of printing her daughter's wedding invitation to a well-known printer. But the printer makes an error in the spelling and most of the prints have to be rejected and printed again. What is the most important learning from this?
- a] We need to be clear in our communication to the printer, so that he knows what is expected.
 - b] We need to supervise constantly while the prints are being done, it is our responsibility.
 - c] We need to be careful and give such orders to a highly trusted printer.