

Seat No.: _____

Enrolment No. _____

GUJARAT TECHNOLOGICAL UNIVERSITY

DIPLOMA ENGINEERING • EXAMINATION – SUMMER- 2017

Subject Code: 3990001 /1990001

Date: 03- 06- 2017

Subject Name: Contributor Personality Development Program

Time: 10:30 AM TO 01:00 PM

Total Marks: 70

Instructions:

Sub Code: 1990001

There are 29 questions (in 4 sections) in this question paper.

All questions are compulsory.

Marks: 70

Section A

Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate option and mark it on the answer sheet given to you.

Marks: 10

The story of Ram Chandra:

A daily wage labourer's son, Ram Chandra, studied in IIT Roorkee, a well-known educational institution. He got support from many people. For example, his friend's parents covered his first semester fees; the village pooled in Rs.30,000 for his laptop, etc. He also worked hard the first year to earn a scholarship. Now, as a software engineer at Google, when he offered to repay people who had lent him money, they asked him to help the needy and bright students like himself. He has cleared his bank loans and improved his family's standard of living. Apart from working, Ram Charan also spends time meeting, teaching and inspiring children from poor families, to dream big and pursue their dreams.

1. The family of Ram Chandra's friend helped him pay his first semester fees because –
 - a] They understood the value of education and getting an admission in IIT.
 - b] They might have been rich people and wanted to help Ram.
 - c] They realized that this will open a bright future for Ram.

2. Ram is helping others who are in need. This could mean –
 - a] More and more people will recognize Ram's kindness.
 - b] More people will be encouraged to help without expectations.
 - c] More people will come forward to help people in need.
3. This story is –
 - a] A story of dreaming big without worrying about the problems that might come up on the way.
 - b] An inspiring story with a happy ending for everyone.

4. Ram got help from his community when he needed it. What does this mean?
- a] You can always depend on others to reach your goal.
 - b] When you are sincere about your goal, help comes from unexpected places.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

5. When planning a nutritional awareness campaign for my locality, the first thing to do would be –
- a] To talk to people in the locality who will be impacted.
 - b] To work hard with the team to make posters for the campaign.
6. A doctor should celebrate after a tough operation –
- a] As she gets a lot of recognition from other doctors.
 - b] As she has overcome a challenge.
7. As more people are working from home nowadays, do you think there will be no need for offices in future?
- a] Why not? Maybe each home would have an extra office room!
 - b] Doubtful! Offices will not disappear so easily!
8. Family members attend a relative's function so as to –
- a] Ensure they are part of the festivities that are important to the relative.
 - b] Return/ reciprocate the relative's visit to their own family function.
9. A furniture business should focus on high quality products –
- a] For the success of the business.
 - b] For the satisfaction of customers.
10. a] Circumstances are more powerful than me.
b] I am more powerful than my circumstances.
11. When a project has to be finished, a contributor makes sure –
- a] It is delivered.
 - b] The progress made so far is clearly seen.
12. Kids should be enrolled in summer camps during vacation so that –
- a] They are exposed to new experiences.
 - b] They don't get bored.
13. a] Success comes when one develops his capabilities.
b] Success comes when one understands the competition.
14. a] Responsibility should be given to a person who can show his capability through previous experience.
b] Responsibility should be given to a person who is willing to learn the capabilities needed to deliver.

Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of your preference **from most preferred to least preferred**. Choose **ONLY ONE** option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

Marks: 10

15. Diya works at the reservation office of an expensive 5-star hotel. When she receives a call for reservation, she realizes that the caller cannot afford the cost of this hotel. How can she respond politely? *(Rank in the order of most contributive option to least contributive option)*
1. Suggest them to check on the internet to find better deals.
 2. Suggest other hotels within the locality in their budget.
 3. Clarify the rates of this hotel.
 4. Suggest that they call 4-star hotels instead.
- a] 1-4-2-3 b] 4-2-1-3c] 2-4-1-3d] 2-1-4-3
16. It is your friend, Neha's birthday. How would you choose a gift for her? *(Rank in the order of most contributive option to least contributive option)*
1. "She should feel that I spent enough money to buy the gift."
 2. "She should find the gift attractive."
 3. "She should be proud to own the gift."
 4. "She should feel that the gift makes his/ her life easier."
- a] 4-3-2-1 b] 4-2-3-1 c] 3-4-2-1 d] 2-4-3-1
17. Kamini takes on the responsibility to head the placement committee of her college. Why would she want to make some changes in the placement process? *(Rank in the order of most contributive option to least contributive option)*
1. To make it easier to place students even for future batches.
 2. To help showcase her leadership skills.
 3. To help the placement committee get appreciation.
 4. To enable more students to be placed this year.
- a] 3-4-1-2 b] 1-4-3-2 c] 1-3-4-2 d] 4-3-1-2
18. When playing cricket matches, team captains tend to become aggressive. They can continue to be aggressive as long as...
(Rank in the order of most contributive option to least contributive option)
1. Other team captains also show aggressiveness.
 2. The sportsmanship spirit of the game is not threatened.
 3. He (the captain) stays within the rules of the game.
 4. It does not affect his (the captain's) performance.
- a] 4-3-2-1 b] 3-2-4-1 c] 2-3-4-1 d] 2-1-4-3

19. Naresh is a sales manager who wants to make sure his team members don't mis-sell (i.e. sell products that are unsuitable for the customer's needs). What could he do? (Rank in the order of most contributive option to least contributive option)
1. Praise the team members whenever they do not mis-sell.
 2. Ask those who mis-sell to explain themselves.
 3. Lead by example.
 4. Constantly communicate to the team that mis-selling will not be accepted.
- a] 1-4-3-2 b] 4-1-3-2 c] 3-1-4-2 d] 3-4-1-2

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

20. You want to learn a new language. After a few weeks you realize it is far tougher than you thought. How would you think?
- a] It may be better to memorize than trying to understand it.
 - b] It may be easier to learn some other language.
 - c] It may be better to carry on steadily.
21. A teacher who is leaving her job is expected to hand over to a new teacher so that –
- a] The formalities get completed smoothly as per the rules.
 - b] Both the teachers can get to know each other.
 - c] Teaching can continue smoothly during the transition.
22. If you have a fight with a friend, what are you likely to think?
- a] "I can discuss with other friends on how to solve it."
 - b] "I can decide to talk to the friend."
 - c] "I can expect my friend to resolve the fight."
23. Bosses could expect their employees –
- a] To follow what they tell their employees.
 - b] To perform to the best of their abilities.
 - c] To take up new responsibilities on their own.
24. When the final match of a tournament ends in a draw, the benefit is that –
- a] The team has at least learnt to play well against an equally good team.
 - b] The team has at least become the joint winners.
 - c] The team at least did not lose the final match.
25. As a Manager of a Fitness Centre, which indicator of success can you give more importance to?
- a] How much profit has the center made during my time as the manager?
 - b] How many people have improved their fitness levels?
 - c] How many new customers have started using our Centre?

26. Have you ever wondered why, as students, you must respect teachers?
- a] As they have more knowledge .
 - b] As they are also people.
 - c] As they represent authority.
27. Women entrepreneurs (who start new businesses) can think of themselves as –
- a] Being responsible for employees in the new business.
 - b] An inspiration to other women to become entrepreneurs.
 - c] Working towards making a name for themselves.
28. The flight attendant could choose to see his work as –
- a] Making each customer's life comfortable.
 - b] Providing meals on time to customers.
 - c] Being available for customers as and when needed.
29. Sponsors for your cultural festival have backed out in the last minute. What will you ask first?
- a] How can we change the dates of the festival?
 - b] How can the sponsor back out at this last minute?
 - c] How can we organize with whatever we have?