

GUJARAT TECHNOLOGICAL UNIVERSITY
MBA - SEMESTER-I • EXAMINATION – SUMMER • 2014

Subject Code: 810005**Date: 26-05-2014****Subject Name: Organizational Behavior****Time: 14:30 pm – 17:30 pm****Total Marks: 70****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.

- Q.1 (a)** Define following Terms: **07**
- 1) Terminal values
 - 2) Hindsight bias
 - 3) Reinforcement
 - 4) Virtual team
 - 5) OCB
 - 6) Machiavellianism
 - 7) Classical conditioning
- (b)** “Behavior is generally predictable so there is no need to formally study OB”. **07**
Why? Is the statement wrong?
- Q.2 (a)** Discuss Mintzberg’s Managerial Roles in detail with suitable example. **07**
- (b)** Discuss the basic difference between content theories and process theories of work motivation. “Expectancy theory directly aims at work motivation”. Explain. **07**
- OR**
- (b)** What are the major job attitudes? In what ways are these attitudes alike? What is unique about each? **07**
- Q.3 (a)** Discuss how Big Five Model of personality predicts behavior at work. **07**
- (b)** What is Perception? Explain the frequently used shortcuts in judging others. **07**
- OR**
- Q.3 (a)** Explain the group development model with stage in detail. **07**
- (b)** Explain “Johari Window” as an effective tool for improving quality of communication. **07**
- Q.4 (a)** Define conflict. Outline the conflict management techniques. **07**
- (b)** What is stress? Explain a model of stress management to understand it better. **07**
- OR**
- Q.4 (a)** What is Power and Dependency? Explain the various bases of power. **07**
- (b)** Briefly discuss the factors that influence political behavior. **07**
- Q.5 (a)** “A strong culture affects an organization’s efforts to improve diversity”- Comment on the statement. **07**
- (b)** Define Trust. Explain the difference between a Transactional & a Transformational leader. **07**
- OR**
- Q.5 (a)** Briefly explain the term “Leadership”. Explain the “Trait Theory” of Leadership. **07**
- (b)** Discuss functional and dysfunctional effects of culture. **07**
