

Seat No.: _____

Enrolment No. _____

GUJARAT TECHNOLOGICAL UNIVERSITY**M.B.A -Ist SEMESTER-EXAMINATION –JUNE- 2012****Subject code: 810005****Date: 11/06/2012****Subject Name: Organizational Behavior (OB)****Time: 02:30 pm – 05:30 pm****Total Marks: 70****Instructions:**

- 1. Attempt all questions.**
- 2. Make suitable assumptions wherever necessary.**
- 3. Figures to the right indicate full marks.**

Q1.(a)	Identify similarities and differences among Maslow's need hierarchy theory, ERG theory and McClelland's need theory.	(07)
Q1.(b)	Explain the concept of Johari window & discuss it briefly.	(07)
Q2.(a)	Applied behavioral science is built on contribution from number of behavioral disciplines. Comment.	(07)
Q2.(b)	Path goal leadership theory explains the impact of leadership on performance. Justify.	(07)
OR		
Q2.(b)	Discuss how Big Five Model of personality predicts behavior at work.	(07)
Q3.(a)	Explain trust dimensions and discuss different types of trust.	(07)
Q3.(b)	Define Organizational Culture. Explain the factors that create and sustain an organization's culture.	(07)
OR		
Q3.(a)	Explain negotiation process in detail.	(07)
Q3.(b)	Explain the concept of power and also discuss different types of power in detail.	(07)
Q4.(a)	Explain frequently used short cuts in judging behavior of others.	(07)
Q4.(b)	State the difference between Group and Team. Discuss the group development process.	(07)
OR		
Q4.(a)	Define Conflict. Outline the conflict management techniques.	(07)
Q4.(b)	What are values? Define in brief, types of values as per RVS (Rokeach Value Survey).	(07)
Q5.(a)	Explain the sources and the consequences of stress.	(07)
Q5.(b)	Explain the individual and organizational approaches for managing stress.	(07)
OR		
Q5.(a)	Define Transactional Analysis. Explain the ego states by Dr. Eric Berne in detail.	(07)
Q5.(b)	Define Trust. Explain the difference between a Transactional and a Transformational leader.	(07)